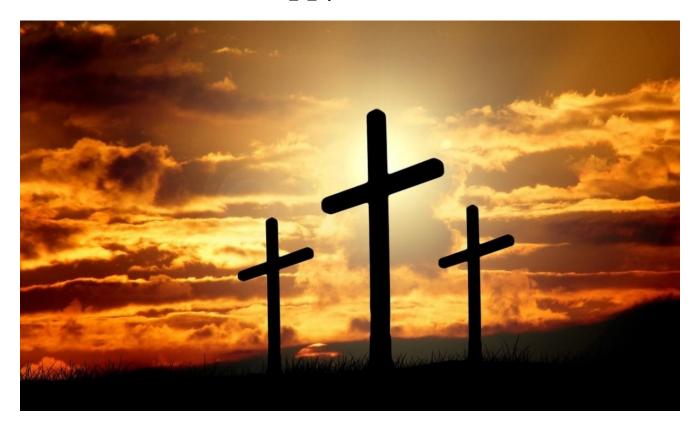


Spring 2024 Newsletter: Happy Easter, Market Insight, and Dog Days!

Happy Easter!



Spring is in full bloom, and we'd like to extend warm Resurrection wishes to each and every one of you! May this joyful holiday bring happiness, peace, and prosperity to you and your loved ones. Let's celebrate the blessings of new beginnings and cherish the relationships we enjoy with each other. Happy Easter from all of us at The Wagley Group!

Agent Interview



Rhonda Wingfield

Rhonda received her real estate license in 2018 and has



been here at The Wagley Group since 2021. She is an inspiring business woman, and a great addition to our team! We'd like to give you the opportunity to get to know her a little better.

What do you like to do in your spare time?

I love to design and decorate homes, much like the HGTV series, "Unsellable Homes". I find it so rewarding to help sellers get the best price possible when listing their home. Often it is not the most expensive update or modification but makes all the difference to a buyer.

What do you like most about Lenawee County?

I love to find the hidden gem that needs to be loved again. :)

What do you like about Real Estate?

I love that Lenawee County has such a small town feel, being from a big city I find that so comforting, and also that Lenawee County is so close to Lucas County and Washtenaw County.

What do you enjoy most about working at The Wagley Group?

I absolutely love all my co-workers. Joe and Becky have done a wonderful job at building a genuine and sincere team who care about their clients, are honest and of high principles. There is never a question of doing what is right for our clients, "doing unto others as we would like to have done to us" is par for the course at the Wagley Group.

Market Insight



The real estate market in Lenawee County, Michigan, presents interesting opportunities for both buyers and sellers. For sellers, the market is competitive, with low inventory driving demand and often resulting in multiple offers on desirable homes. This can lead to quicker sales and potentially higher sale prices for sellers. On the flip side, buyers face challenges in finding a home due to the limited inventory, which can lead to competition and the need for swift

decision-making. Additionally, rising home prices and mortgage rates add more challenges for buyers. According to the Lenawee County Association of Realtors closed sale data, the average sale price of homes in Lenawee county since the start of 2024 is \$217,534. Overall, navigating the Lenawee County real estate market requires buyers and sellers to stay informed. Buyers, be ready to act quickly and be flexible as you pursue your real estate goals!

Featured Listing



Welcome to 832 Stetson St, Tecumseh MI, 49286!

Feel right at home as you walk through the front door of this charming Cape Cod located in the highly sought-after Hunter Farms subdivision. Featuring 3 bedrooms, 2.5 baths, an eat-in kitchen and a formal dining room, this spacious home radiates warmth and elegance. Enjoy the sophisticated touches throughout, such as the high ceiling in the foyer. Upstairs, you'll find all three bedrooms, including a generously sized master suite complete with a beautifully updated onyx shower, large soaking tub, and an expansive walk-in closet that complements the master bedroom. With many recent upgrades/improvements, this home is more than move in ready!

Listed by: **Jan Graves** 00000000517-673-6456

oooooooJan@TheWagleyGroup.com

Learn more HERE!

Walk and Wag at Dog Days





Get ready to leash up and join us for an unforgettable day at Walk and Wag at Dog Days! This year, we're excited to announce that our beloved event will be returning in May, bigger and better than ever before. We hope that May's climate will be better suited for your pets, and we hope the weather will allow us to enjoy the evening downtown. This will be a celebration of our cherished canine companions and the loving community that surrounds them. From wagging tails to smiling faces, come together with fellow dog lovers for an array of activities, entertainment, and opportunities to connect. Let's make memories as we celebrate the unconditional love our furry friends bring into our lives. Get ready to walk, wag, and make new connections at Dog Days!

Check Us Out on Facebook!

The Wagley Group Facebook Page...



Follow us on Facebook or Instagram to be notified of all our newest listings!

It's a great place to start if you are considering buying a new home, or interested in purchasing a business!

Check it out **HERE**!



Check out our lastest events as well. Celebrate the holidays and encourage and support our business partners with us throughout the year!

Check out our team **HERE** on our website!



Testimonial Tuesday is also being featured on our Facebook page.

We'd love to work with you and get your feedback!

Click <u>HERE</u> to see our latest reviews!

Visit our Facebook Page HERE!



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